



Get win over Interviews

Take success to your Doorstep

Developed by: Prof. Harsh Modha

They say...


- First impression is the best impression
- If I have 8 hours to fell a tree, I will spend 6 hours in sharpening my axe.
- You are going to MARKET yourself to the company. Better be prepared.
- They don't have time, but you have it in full
- It is a 'man eating man' world outside.

Objective

- ❖ Light on some of the Interview skills that win the job.
- ❖ Focus on simple techniques for answering all the tough questions.

After this training...

- ✓ You will prevent yourself giving those long winded answers that drive interviewers to distraction.
- ✓ You will not fail to mention key achievements and kicking yourself afterwards.

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- ✓ Not be stumped by certain questions and provide intelligent answer to such questions.
 - ✓ Not going to fail in building a rapport, trust or interest.

RED ALERT...

“One important reason people **fail** at interviews is because of several misconceptions, or myths, about what really happens during the course of an interview.”



People think...

The best person for the job gets it.

- I. Interviewer knows what to ask and to whom.
- II. Charm, Good looks and humor does not attract.
- III. No personality clash nor a bad day for any party.

Interviews are not like School Exams...


- ✓ Its not like the more you say, the better you are going to do.
- ✓ *Justify your actions* and talk about your achievements in confident manner.

Interviewers know what they are doing...

- ✓ They do most of the talking.
- ✓ They may want to interview more than once.
- ✓ They are genuinely interested in your accomplishments, skills and the type of person you are.

Never afraid saying “ I don’t Know ”

- ✓ Do not bluff when you answer.
- ✓ Be simple, be straight forward.
- ✓ Give smart, logical answer.
- ✓ Be honest, if you just can't be perfect.



It doesn't mean that if you give all answers correctly, you will get the job.

Myths...

“People feel that they must ask questions to demonstrate the interest or intelligence.”

&

“Relax and just be yourself.”



What exactly to do then???



**Convince them you are right
for the job...**

Common interview mistakes..

- ❖ Failing to express oneself clearly.
- ❖ Not being aware of one's body language.
- ❖ Failing to control one's nerves.
- ❖ Failing to give appropriate examples.
- ❖ Trying too hard to please the interviewer.

DON'T Discuss...

- What they can do for you
- Your failures
- Your Pay package(unless asked for)
- Excuses for not living up to the expectations
- Your weaknesses



Don't Worry...

There is nothing wrong with you.

Do this to win...

- ✓ Correct Preparation
- ✓ Know the things that are important to interviewers. (KSAs)
- ✓ Practice your answers. (Feedback, Mock Interviews)



Remember you have got only one chance, hence blast it to its full...



**“To crack the tough thing in this world, you
have to be super tough.”**

With best wishes...

Have a lovely life ahead...



Thank you...